



Schools Program Alliance

c/o Alliant Insurance Services
Corporation Insurance License No. 0C36861
2180 Harvard Street, Suite 460, Sacramento, CA 95815

SCHOOLS PROGRAM ALLIANCE
May 8, 2023 Teleconference Board Meeting Minutes

Members Present:

- | | |
|--|--------------------|
| Butte Schools Self-Funded Programs (BSSP) | Christy Patterson |
| Butte Schools Self-Funded Programs (BSSP) | Nicole Strauch |
| North Bay Schools Insurance Authority (NBSIA) | Kim Santin |
| North Bay Schools Insurance Authority (NBSIA) | Brandon Schlenker |
| Redwood Empire Schools Insurance Group (RESIG) | Cindy Wilkerson |
| Redwood Empire Schools Insurance Group (RESIG) | Sandy Manzoni |
| Schools Insurance Authority (SIA) | Martin Brady |
| Schools Insurance Authority (SIA) | Debrah Sherrington |
| Schools Insurance Authority (SIA) | Phil Brown |
| Schools Insurance Authority (SIA) | Amy Russell |
| Schools Insurance Authority (SIA) | Brooks Rice |
| Schools Insurance Group (SIG) | Kelli Hanson |
| Schools Insurance Group (SIG) | Nancy Mosier |
| Central California Schools Authority (CCSA) | Alan Caeton |

Consultants & Guests

- | | |
|--|-----------------------------------|
| Dan Madej, Alliant Insurance Services | Tim West, BMS |
| Dan Howell, Alliant Insurance Services | Chris Tambo, AmWins |
| Marcus Beverly, Alliant Insurance Services | Ryan Telford, AmWins |
| Michelle Minnick, Alliant Insurance Services | Jim Wilkey, New Front Insurance |
| Hannah Watkins, BMS | Eileen Massa, New Front Insurance |

A. CALL TO ORDER, ROLL CALL, QUORUM

Mr. Martin Brady called the meeting to order at 10:00 a.m. The above-mentioned members were present constituting a quorum.

B. APPROVAL OF THE AGENDA AS POSTED

A motion was made to approve the quorum and the Agenda as posted.

MOTION: Cindy Wilkerson **SECOND:** Christy Patterson **MOTION CARRIED UNANIMOUSLY**

C. PUBLIC COMMENT

There were no public comments.

D. CONSENT CALENDAR

1. Minutes of SPA Board Teleconference Meeting March 13, 2023



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A motion was made to approve the Consent Calendar.

MOTION: Kim Santin

SECOND: Alan Caeton

**MOTION CARRIED
UNANIMOUSLY**

E. GENERAL RISK MANAGEMENT ISSUES

There were no comments.

F. FINANCIALS

F.1. FINANCIALS AS OF MARCH 31, 2023

Phil Brown provided the Board with a review of the Quarterly Financials as of March 31, 2023. He also noted that the check register has been provided for review as well. There was a brief discussion regarding the RESIG claim related to a roofing loss and it was noted that there is a subrogation claim open and recovery from the contractor is anticipated.

A motion was made to approve the financials as presented.

MOTION: Kim Santin

SECOND: Cindy Wilkerson

**MOTION CARRIED
UNANIMOUSLY**

F.2. DRAFT FY 23/24 BUDGET

Phil Brown provided a review of the assumptions and considerations for the FY 23/24 SPA Budget. It was noted that since the inception of SPA there have been a number of programs created, addition of a retained layer and new members, which has increased the expenses of the group and the Board was asked to consider increasing the budget to help absorb those costs. Additionally, the Board should consider the inclusion of CCSA in the administration costs as well as the SIA Administrative allocation costs. It was also noted that the Board will need to determine the allocation of the costs (TIV, ADA or other methodology). After a discussion Alan Caeton from CCSA was in agreement to provide total insured values for their group.

A motion was made to approve as presented in the draft budget.

MOTION: Cindy Wilkerson

SECOND: Kim Santin

**MOTION CARRIED
UNANIMOUSLY**

G. GENERAL ADMINISTRATION

G.1. EXCESS LIABILITY PROGRAM UPDATE

Jim Wilkey provided the Board with an update regarding the Excess Liability placement and noted that there will be quote received in the next few weeks and noted he will be sending out weekly updates to the group as we get closer to the June 12 meeting date. He reviewed the structure of the carriers as well as their marketing efforts. Additionally we will be presenting an updated agreement as the NewFront agreement ends at July and noted that billing will be passed through SPA.



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G.2. 2023 PROPERTY (AND APD) RENEWAL STATUS UPDATE

Dan Madej provided the Board with an update regarding the APD and mobile equipment and indicated that we are expecting a flat rate renewal. In addition there has been a maximum limit of \$450k for any one vehicle and we have asked to increase this limit to a \$650K limit for FY 23/24.

Dan Madej noted that Ryan Telford and Chris Tambo were present to discuss the renewal and provide the Board with an update regarding the marketing efforts and discussed some of the challenges that insureds are facing, even those with stellar loss history. Hannah Watkins and Tim West from BMS provided their marketing efforts in the London Market and indicated that secondary perils are driving up concerns of the underwriters (such as wildfires and the recent storms from January). After a discussion it was noted that there is still work to do as we work toward July 1, 2023.

G.3. MEETING DATES FY 23/24 (INCLUDING LONG RANGE PLANNING)

Michelle Minnick provided the Board with the proposed dates for the FY 23/24 year. Additionally, the Board reviewed the dates and pricing for the Long Range Planning meeting and after a discussion it was generally agreed to host the meeting in South Lake Tahoe at the Beach Retreat (if available) or Basecamp as a second choice.

A motion was made to approve the dates as presented including the Long Range Planning Meeting in South Lake Tahoe.

MOTION: Cindy Wilkerson SECOND: Christy Patterson MOTION CARRIED UNANIMOUSLY

H. INFORMATION ITEMS AND DISCUSSION

There were items provided for members to review and share with their membership.

G. ADJOURNMENT

A motion was made to Adjourn.

MOTION: Kim Santin SECOND: Cindy Wilkerson MOTION CARRIED UNANIMOUSLY

The meeting was adjourned at 11:55 A.M.

NEXT MEETING DATE: June 12, 2023 via Teleconference

Respectfully Submitted,

Martin Brady, Secretary

Date

M/Brady
4/1/2024