



**Schools Program Alliance**

c/o Alliant Insurance Services

Corporation Insurance License No. 0C36861

2180 Harvard Street, Suite 460, Sacramento, CA 95815

**SCHOOLS PROGRAM ALLIANCE**  
**June 27, 2022 Teleconference Board Meeting Minutes**

**Members Present:**

<b>Butte Schools Self-Funded Programs (BSSP)</b>	Christy Patterson
<b>Butte Schools Self-Funded Programs (BSSP)</b>	Nicole Strauch
<b>North Bay Schools Insurance Authority (NBSIA)</b>	Kim Santin
<b>North Bay Schools Insurance Authority (NBSIA)</b>	Brandon Schlenker
<b>Redwood Empire Schools Insurance Group (RESIG)</b>	Sandy Manzoni
<b>Schools Insurance Authority (SIA)</b>	Martin Brady
<b>Schools Insurance Authority (SIA)</b>	Debrah Sherrington
<b>Schools Insurance Authority (SIA)</b>	Phil Brown
<b>Schools Insurance Group (SIG)</b>	Cindy Wilkerson
<b>Schools Insurance Group (SIG)</b>	Nancy Mosier

**Consultants & Guests**

Dan Howell, Alliant Insurance Services	James Wilkey, New Front Insurance
Dan Madej, Alliant Insurance Services	Eileen Massa, New Front Insurance
Marcus Beverly, Alliant Insurance Services	Rob Kramer, Sedgwick
Michelle Minnick, Alliant Insurance Services	Ryan Telford, AmWins
David Evans, Alliant Insurance Services	Chris Tambo, AmWins

**A. CALL TO ORDER, ROLL CALL, QUORUM**

Mr. Martin Brady called the meeting to order at 10:03 a.m. The above-mentioned members were present constituting a quorum.

**B. APPROVAL OF THE AGENDA AS POSTED**

*A motion was made to approve the Agenda as posted.*

**MOTION:** Cindy Wilkerson      **SECOND:** Sandy Manzoni      **MOTION CARRIED UNANIMOUSLY**

**C. PUBLIC COMMENT**

There were no public comments.

**D. GENERAL ADMINISTRATION**

**D.1. LIABILITY PROGRAM RENEWAL UPDATE**

Jim Wilkey provided the Board with an update regarding the Liability Program (BASIC & SIA) marketing efforts. It was noted that at the June 13<sup>th</sup> meeting the Board reviewed the SPA Renewal tower in detail and the BOD approved binding and that has been completed. It was also noted that Martin was authorized to bind the \$10xs\$20 layers but those numbers had not be finalized as we

ended up with less SAM aggregate and that we were continuing to make efforts to bolster that limit in the market place. He provided a report of the efforts to increase the SAM aggregate but noted it was extremely difficult due to the occurrence base for Public Schools. Additionally, he noted that he has provided the additional premium that would be included (for each option) if the Board decided to add CCSA as a new member of the Excess Liability Program. It was noted that last year was the first year that SPA purchased a \$5x\$25 limit. After a general discussion regarding the limits and the potential addition of CCSA the Board provided direction to pursue the additional aggregate of \$5x\$5. It was also noted that the Board should consider implementation of a loss stratification process so the group can identify which layers are affected by losses to determine if the group needs to purchase the additional aggregates.

*A motion was made to approve bind coverage and approve the admittance of CCSA at a cost of \$1.225M which includes an initiation support which will be reviewed prior to the upcoming years as part of the long range planning. If CCSA does not join SPA then we will bind option one without purchasing the additional aggregate.*

**MOTION: Christy Patterson**

**SECOND: Kim Santin**

**MOTION CARRIED  
UNANIMOUSLY**

## **D.2. PROPERTY PROGRAM RENEWAL UPDATE**

Dan Madej provided the Board with an update from last week regarding the allocations given the marketing efforts. He reminded members that this was a Bind Proposal that was presented at the last SPA Board meeting and noted that the true up numbers went out to AmWins on Thursday and they are not final at this time. It was noted that the true up TIV has increased from the bound TIV that was submitted and as soon as final numbers are available Program Administration will distribute to the group. Chris Tambo and Ryan Telford provided a review of the current limits and the options for renewal. After a general discussion regarding the need for limits excess of \$100M it was also noted that BSSP is excluded from all of the additional options excess of \$100M presented.

*A motion was made to accept the \$25M excess \$100M limit (Option A).*

**MOTION: Cindy Wilkerson**

**SECOND: Kim Santin**

**MOTION CARRIED  
UNANIMOUSLY**

## **D.3. SPA MEMORANDUM OF UNDERSTANDING**

Marcus Beverly provided the Board with a quick review of the SPA MOU and noted that the purpose was intended as a group purchase arrangement and noted that SPA has now started to share risk in the Property Program. Program Administration was provided with direction to bring this back to the LRP meeting with the language cleaned up to match our other SPA documents.

## **E. INFORMATION ITEMS AND DISCUSSION**

Cindy noted that this will be her last meeting on behalf of SIG and she will return as the Representative for RESIG and the new David Rawe starts on Thursday and he will be attending future meetings on behalf of SPA.



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### **F. ADJOURNMENT**

The meeting was adjourned at 12:02 P.M.

**NEXT MEETING DATE: September 12-13, 2022 in South Lake Tahoe**

Respectfully Submitted

  
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Martin Brady, Secretary

10/21/2022

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Date