

AGENDA

MEETING: Schools Program Alliance
 Board of Directors Meeting

DATE/TIME: April 12, 2022 at 12:00 PM PDT

LOCATION: 560 Mission Street, San Francisco, CA
 Golden Gate Conference Room

A Action
I Information

1 Attached
2 Hand Out
3 Separate Cover
4 Verbal

TELECONFERENCE: Toll Free [\(888\) 475 4499](tel:8884754499) or [\(669\) 900-6833](tel:6699006833) US Toll
 Meeting number (access code): 948 6816 2476
<https://alliantinsurance.zoom.us/j/94868162476?pwd=MjRWZmVWUdFRxZnVaSWNyOEx4dz09>

IMPORTANT NOTICES AND DISCLAIMERS:

Per Government Code 54954.2, persons requesting disability related modifications or accommodations, including auxiliary aids or services in order to participate in the meeting, are requested to contact Michelle Minnick at Alliant Insurance at (916) 643-2715 twenty-four (24) hours in advance of the meeting. The Agenda packet will be posted at each member's site. Documents and material relating to an open session agenda item that are provided to the SPA members less than 72 hours prior to a regular meeting will be available for public inspection and copying at 2180 Harvard Street, Suite 460, Sacramento, CA 95815.

Access to some buildings and offices may require routine provisions of identification to building security. However, SPA does not require any member of the public to register his or her name, or to provide other information, as a condition to attendance at any public meeting and will not inquire of building security concerning information so provided. See Government Code section 54953.3.

This Meeting Agenda shall be posted at the address of the teleconference locations shown below with access for the public via phone/speaker phone.

1. Butte Schools Self-Funded Programs, 500 Cohasset Road, Suite 24, Chico, CA 95926
2. North Bay Schools Insurance Authority, 380 Chadbourne Rd, Fairfield, CA 94534
3. Redwood Empire Schools' Insurance Group, 5760 Skylane Blvd., Suite 100, Windsor, CA 95492
4. Schools Insurance Authority, 9800 Old Placerville Rd, Sacramento, CA 95827
5. Schools Insurance Group, 550 High Street, Ste. 201, Auburn, CA 95603

<i>PAGE</i>	A. CALL TO ORDER, ROLL CALL, QUORUM	A 4
	B. APPROVAL OF AGENDA AS POSTED	A 4
	C. PUBLIC COMMENTS <i>The public is invited at this point to address the Board of Directors on issues of interest to them.</i>	I 4
	D. CONSENT CALENDAR <i>The Board of Directors may take action on the items below as a group except a Board Member may request an item be withdrawn from the Consent Calendar for discussion and action.</i>	A 1

Pg. 4 1. Minutes of SPA Board Teleconference Meeting March 14, 2022

E. GENERAL ADMINISTRATION

<i>Pg. 7</i>	<p>1. 2022 Property (and APD) Renewal Update</p> <p><i>The Board will receive information on the renewal of the Property Program and will receive information on loss ratios.</i></p> <ul style="list-style-type: none"> a. Property Underwriters – Rhys Thomas b. CoreLogic Wildfire c. Loss Exhibit 	I 1
<i>Pg. 9</i>	<p>2. Liability Update</p> <p><i>Jim Wilkey may provide the Board with an update regarding the Liability Renewal.</i></p>	I 4
<i>Pg. 11</i>	<p>3. Self-Insurance of Cyber Exposure – Portal Update</p> <p><i>The Board will receive an update regarding the online portal used to complete applications.</i></p>	I 1
<i>Pg. 12</i>	<p>4. Alliant Deadly Weapons Response Program</p> <p><i>The Board will receive information about the ADWRP and may consider binding coverage.</i></p>	A 1
<i>Pg. 29</i>	<p>5. Long Range Planning Update</p> <p><i>The Board will receive an update on the Long Range Planning objectives.</i></p> <ul style="list-style-type: none"> a. Learning Management System – Public School Works Update 	I 1
<i>Pg. 32</i>	<p>6. Proposed Meeting Dates for FY 22/23</p> <p><i>The Board will consider the meeting dates for the next fiscal year.</i></p>	A 1
	<p>F. INFORMATION ITEMS AND DISCUSSION</p> <p><i>This is an opportunity for a Board Member to discuss a topic of interest or seek guidance and input from the group about a current issue, risk management topic or exposure the Member is experiencing.</i></p>	I 4
	<p>G. ADJOURNMENT</p>	A 4

Item No: D.

CONSENT CALENDAR**ACTION ITEM**

ISSUE: Items on the Consent Calendar are to be reviewed. If any item requires clarification, discussion, or amendment by any member of the Board, such item(s) may be pulled from Consent Calendar and placed on the agenda for separate discussion.

Items pulled from the Consent Calendar will be placed on the agenda in an order determined by the President.

RECOMMENDATION: Adoption of items presented on the Consent Calendar after review by the Board.

FISCAL IMPACT: As indicated on any item included.

BACKGROUND: Items of importance that may not require discussion are included on the Consent Calendar for adoption.

ATTACHMENTS:

1. Minutes of SPA Board Teleconference Meeting March 14, 2022

SCHOOLS PROGRAM ALLIANCE

March 14, 2022 Teleconference Board Meeting Minutes

Members Present:

Butte Schools Self-Funded Programs (BSSP)	Christy Patterson
North Bay Schools Insurance Authority (NBSIA)	Janet Selby
North Bay Schools Insurance Authority (NBSIA)	Brandon Schlenker
North Bay Schools Insurance Authority (NBSIA)	Kim Santin
Redwood Empire Schools Insurance Group (RESIG)	Rose Burcina
Schools Insurance Authority (SIA)	Martin Brady
Schools Insurance Authority (SIA)	Debrah Sherrington
Schools Insurance Authority (SIA)	Brooks Rice
Schools Insurance Authority (SIA)	Phil Brown
Schools Insurance Group (SIG)	Cindy Wilkerson
Schools Insurance Group (SIG)	Nancy Mosier

Consultants & Guests

Dan Howell, Alliant Insurance Services	Michelle Minnick, Alliant Insurance Services
Dan Madej, Alliant Insurance Services	James Wilkey, New Front Insurance
Marcus Beverly, Alliant Insurance Services	Eileen Massa, New Front Insurance
Dennis Mulqueeney, Alliant Insurance Services	Rob Kramer, Sedgwick

A. CALL TO ORDER, ROLL CALL, QUORUM

Mr. Martin Brady called the meeting to order at 8:00 a.m. The above-mentioned members were present constituting a quorum.

B. APPROVAL OF THE AGENDA AS POSTED

A motion was made to approve the Agenda as posted and confirm the quorum.

MOTION: Cindy Wilkerson SECOND: Rose Burcina MOTION CARRIED UNANIMOUSLY

C. PUBLIC COMMENT

There were no public comments.

D. CONSENT CALENDAR

1. Minutes of SPA Board of Directors Meeting February 14, 2022

A motion was made to approve the Consent Calendar.

MOTION: Christy Patterson SECOND: Cindy Wilkerson MOTION CARRIED UNANIMOUSLY

E. GENERAL ADMINISTRATION**E.1. April 11, 2022 Proposed Meeting Change**

Dan Howell noted that during the RIMS meeting the SPA Board has an opportunity to meet with the lead underwriters for the SPA program from London. It was noted that the meeting space may not be available until 12pm-2pm and it was further noted that the BASIC meeting has been moved to avoid a conflict with this meeting. The new proposed time of the meeting is Tuesday, April 12th from 12pm -2pm at the Alliant Office 560 Mission, San Francisco and a teleconference option will be made available to those who cannot attend.

A motion was made to approve the meeting to April 12, 2022 at the Alliant Office (560 Mission) from 12pm - 2pm.

MOTION: Rose Burcina**SECOND: Janet Selby****MOTION CARRIED
UNANIMOUSLY****E.2.A. FINANCIAL AS OF DECEMBER 31, 2022**

Phil Brown provided a review of the Financial as of December 31, 2021 and noted that we have added a column to the financials that shows the shared risk layer, and also includes the claims liability by member. Additionally, he noted that the SPA financials audit has been scheduled for the end of April 2022.

A motion was made to approve the financials as of December 31, 2021.

MOTION: Cindy Wilkerson**SECOND: Rose Burcina****MOTION CARRIED
UNANIMOUSLY****E.3. 2022 PROPERTY (AND APD) RENEWAL DISCUSSION**

Dan Madej provided the board with a reminder of the Property and APD renewal timeline and noted that we have received the information needed for renewal.

E.4. LIABILITY UPDATE

Jim Wilkey provided the Board with an update regarding the Liability Program (BASIC & SIA) and noted that they have received all the information needed for the renewal of the SPA Liability program.

E.5. SELF-INSURANCE OF CYBER EXPOSURE – PORTAL UPDATE

Dennis Mulqueeney provided the Board with an update regarding the cyber portal and members have been granted access to complete the Cyber application by March 15, 2022. Members were reminded if they have any issues with logging they can reach out to Michelle Minnick or Jenna Wirkner. After a discussion Program Administration was provided with direction to consider a self-insured cyber program using the application information collected via the Cyber Portal. PRISM is still trying to decide if they will add any new members.

E.6. LONG RANGE PLANNING

Marcus Beverly provided the Board with a review of the Long Range Action Plan and noted the items that have been completed and those that are still in progress.

F. INFORMATION ITEMS AND DISCUSSION

The group provided thanks to Rose from RESIG who shared resources related to PGE and wildfire resources and it was also noted that the mask mandate has ended.

G. ADJOURNMENT

A motion to adjourn was made at 8:37 A.M.

MOTION: Cindy Wilkerson

SECOND: Rose Burcina

**MOTION CARRIED
UNANIMOUSLY**

The meeting was adjourned at 8:37 A.M.

NEXT MEETING DATE: Tuesday April 12, 2022 12:00 P.M. in San Francisco, CA

Respectfully Submitted,

Martin Brady, Secretary

Date

Item No: E.1.

2022 PROPERTY (AND APD) RENEWAL UPDATE**INFORMATION ITEM**

ISSUE: We will discuss the status of the 2022 property/APD renewal process. As part of this April meeting, SPA has invited a special guest to attend. Rhys Thomas is our lead underwriter for the London portion of the primary layer placement (40% of the primary) and played a critical role in supporting SPA's launch in 2020. Additionally, the SPA Board will be updated on the CoreLogic Wildfire Risk Score project, as well as the SPA loss exhibit review, as part of the renewal process.

The key renewal information has been released to the reinsurance brokers, as of late March, and the market portion of the renewal process has begun.

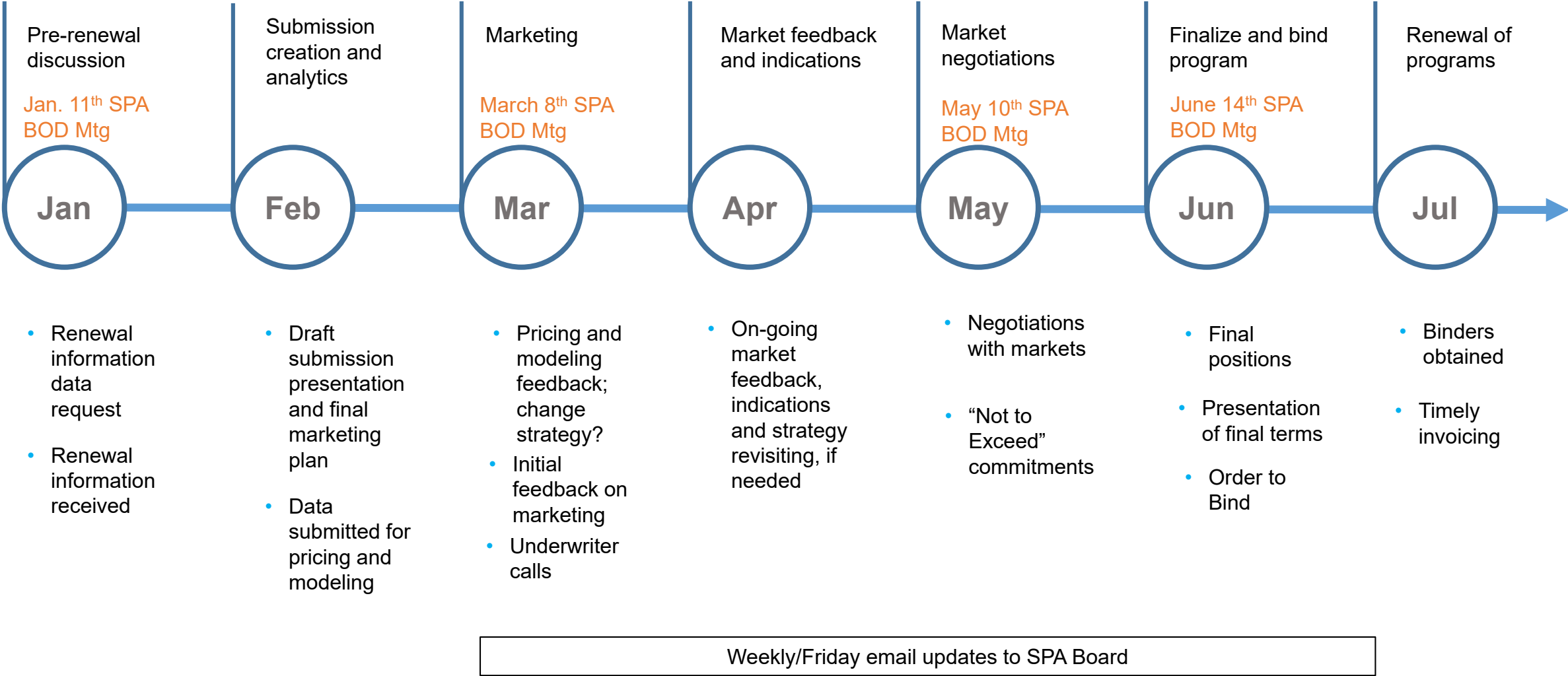
RECOMMENDATION: No action, as this is an update and discussion only.

FISCAL IMPACT: No impact, as this is an update and discussion only.

BACKGROUND: We will continue with ongoing dialogue regarding the renewal process. The renewal process is a multifaceted effort involving planning, data collection, data evaluation, submission creation, discussions with reinsurance partners and negotiation with reinsurance partners. Embedded in this process is additional analytical work including CoreLogic Wildfire Risk Scores and AIR catastrophe modeling.

ATTACHMENTS: 2022 Timeline

WORKING SPA Renewal Timeline and Milestones



Item No: E.2.

LIABILITY UPDATE**INFORMATION ITEM**

ISSUE: Jim Wilkey from New Front Insurance will provide an update on the liability program as respects SPA members.

RECOMMENDATION: None – information only.

FISCAL IMPACT: None expected from this item

BACKGROUND: The SPA liability program consists of the three members of BASIC, Butte, North Bay and RESIG, and SIA. The coverage is placed through New Front Insurance, also the broker for SIG.

ATTACHMENTS: 2022 Timeline

Newfront (formerly ABD Insurance)
 1435 N. McDowell Blvd., #320
 Petaluma, CA 94954
 Main Phone: (650) 488-8565

TO: SPA Board of Directors
FROM: Jim Wilkey & Eileen Massa – Newfront
RE: Excess Liability Program Renewal Timeline
DATE: November 2, 2021

Proposed Renewal Timeline for 7/1/2022-2023	Request Date	Due Date
Newfront Request to SIA and BASIC for:		
• Liability Renewal Underwriting Information	11/12/2021	12/10/2021
• Consolidated Loss Runs valued October 31, 2021	11/12/2021	12/10/2021
• Most Recent Actuarial Reports from SIA & BASIC	11/12/2021	01/07/2022
• Audited Financial Reports as of June 30, 2020	11/12/2021	01/07/2022
• MOLC Updates	11/12/2021	01/07/2022
• Updated Certificate of Insurance Schedules	04/08/2022	05/20/2022

Newfront Request to BASIC JPA Members for:		
• MOLC Updates	12/03/2021	01/07/2022
• Most Recent Actuarial Reports	12/03/2021	01/07/2022
• Audited Financial Report as of June 30, 2020	12/03/2021	01/07/2022

Newfront Underwriting Submissions to Market	01/14/2022
Renewal Options for Primary \$5M Layers Presented to SIA and BASIC	04/08/2022
Renewal Options for SPA Excess Liability Program	05/13/2022
Renewal Binders, Invoices, and Certificates Issued By ABD	06/10/2022

Item No: E.3.

SELF INSURANCE OF CYBER EXPOSURE – PORTAL UPDATE**INFORMATION ITEM**

ISSUE: At the last Board Meeting, Alliant staff was directed to work with each SPA member to collect necessary application information to build a SPA option for Cyber cover. This effort was completed and marketing will begin shortly.

RECOMMENDATION: None at this time.

FISCAL IMPACT: Unknown.

BACKGROUND: Regardless of how to best structure a new cyber offering to SPA members, critical is the collection of underwriting data as this will be key to obtaining market support. Alliant has developed the *Cyber PE Application Portal* to ease in the collection and management of the many cyber applications that insureds are now being asked to complete. The rollout to clients is on a timeframe tied to the 2022 renewal process and we are now at that juncture in time where it is appropriate to begin seeking completion of applications. With the portal, insureds will be able to complete a standard cyber liability application electronically, which will be useful in marketing cyber liability cover.

ATTACHMENTS: None

Item No: E.4.

ALLIANT DEADLY WEAPONS RESPONSE PROGRAM

ACTION ITEM

ISSUE: At the last Board meeting, staff was directed to obtain a firm quote for the July 1, 2022-23 coverage period from the Alliant Deadly Weapons coverage program. The proposal is included as an attachment, and is based upon the exposure basis of total insurable value provided for the Property Insurance Program renewal of \$16,857,141,669.

RECOMMENDATION: Staff recommends that the Board direct staff to bind the proposed coverage and use any credit received from removing the Active Shooter cover to offset the cost of the Deadly Weapons cover.

FISCAL IMPACT: It is unclear at this writing what an exact credit may be as the property insurance program renewal is still under negotiation, however the table depicts a conservative estimate of this figure.

Terrorism/Active Shooter Cover Item	Cost
Alliant Deadly Weapons Est. Cost	116,654
<i>Est.</i> Credit to Remove Active Shooter From Terrorism	(51,500)
Net Cost:	<u>65,164</u>

BACKGROUND: The prevalence of gun violence in the U.S. continues to be a national tragedy with risk managers across the country continuing to understand and address this risk as may be appropriate for their organizations. Over the past several years, brokers and insurers have developed products to address this risk in the insurance market. Insurers generally have viewed the exposure through a “*property insurance lens*”, or a “*general liability lens*”, with the logic of the coverage offered then following each of these insurance formats. There is no “proper” lens to use, and buyers of coverage usually will logically default to the format that corresponds to their key risk management concerns, be it coverage for owned property and business interruption (property lens) or injury to third parties (general liability lens). In both cases, insurers will also provide reimbursement for “crisis management” services, a so-called “extra expense” that is normally associated with loss. The amount, range and flexibility of crisis management cover varies widely amongst products. There is no standard coverage form for this exposure as it is a new and quickly evolving risk.

For SPA, the existing Active Shooter cover is contained within the Terrorism section of the Property reinsurance agreement, so, per above, the coverage is provided from a property insurance perspective lens, and coverage, and therefore the cover is focused on risks traditionally associated with damage to Property and resultant impact from such events.

The Alliant Deadly Weapons Response Program was developed to provide a broad based cover that is **not** tied to any other insurance purchase. It includes **both** 1st party and 3rd party coverage elements as well as Crisis Management covers and an array of pre-loss services. It is available for single entities, or pools, and the base coverage and limits can be tailored to specific customer needs.

As respects cost, currently the premium for the Active Shooter cover provided as part of the Terrorism cover is estimated to be \$51,500 and is included in the total premium charged both by reinsurers to SPA, and in turn, by SPA to its members.

The attachments to this item summarize the offerings and concepts that are most usually asked about by risk managers who are interested in this topic.

ATTACHMENTS:

1. Alliant Deadly Weapons Response Program - Proposal 2022-23
2. Active Shooter Cover Comparison – ADWRP to Active Shooter Cover in Terrorism
3. Alliant Deadly Weapons Response Coverage Overview - Pools
4. Alliant Deadly Weapons in the Workplace

A photograph of a modern glass building facade with a blue-tinted sky. A person is walking on a balcony or walkway visible through the glass. The text "Schools Program Alliance" is overlaid in white.

Schools Program Alliance

2022 – 2023

Alliant Deadly Weapon Response Program (ADWRP) Indication

Issued on December 29, 2021

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION

INSURED	Schools Program Alliance
INSURANCE COMPANY:	Underwriters at Lloyd's of London
A.M. BEST RATING:	A (Excellent) XV; Greater than \$2,000,000,000
STANDARD AND POOR'S RATING:	A+, Strong Financial Security
STATE LICENSE STATUS:	Non-Admitted
POLICY TERM:	July 1, 2022 – July 1, 2023
COVERAGE FORM:	Claims Made & Reported
COVERAGE TYPE:	Third Party Bodily Injury Liability, First Party Property Damage, Business Interruption & Crisis Management for events occurring at a location appearing on your Schedule of Values on file with Alliant Insurance Services, Inc.
LIMITS:	
Per Occurrence	\$ 500,000
Aggregate (Shared by Members of Pool/JPA)	\$ 2,500,000
DEDUCTIBLE:	\$10,000 Each Event including Claims Expenses
RETROACTIVE DATE:	To be determined

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION – CONTINUED

SUB-LIMITS:

(Each Sublimit is part of the Overall Limit of Liability and not in addition to it)

\$ 250,000	Crisis Management Services - specified in endorsement
\$ 250,000	Crisis Management Services – unspecified
\$ 250,000	Counseling Services (\$15,000 per person maximum)
\$ 250,000	Funeral Expenses (\$1M Aggregate; \$15,000 per person maximum)
\$ 250,000	Business Interruption
\$ 250,000	Demo/Clearance/Memorialization
\$ 250,000	Extra Expense
\$ 250,000	Threat
\$ 25,000	Per Person for Medical Expenses with a \$500,000 annual aggregate
\$ 50,000	Per Person Accidental Death and Dismemberment with a \$500,000 annual aggregate
Included	Circumstantial Costs for Prevention Services (\$0 Deductible)

ENDORSEMENTS:

(Including But Not Limited To)

- Deadly Weapon & Security Vulnerability Post Underwriting Review
- Deadly Weapon Safety Action Plan Webinar
- Crisis Management Services
- Circumstance Extension
- Property Damage Extension
- Counselling Services
- Funeral Expenses
- Short Rate Cancellation Table
- Premium Payment Clause
- Reinsurers Liability Clause
- Lloyd’s Privacy Policy
- Sanction Limitation & Exclusion Clause
- Notice of Terrorism Insurance Coverage
- Business Interruption (*if applicable*)
- Automatic Acquisitions limit – locations up to \$25,000,000
- 90 day grace period for reporting of new locations

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION – CONTINUED

ENDORSEMENTS - CONTINUED:

(Including But Not Limited To)

EXCLUSIONS:

(Including But Not Limited To)

- Offsite events coverage for K-12 School insureds (Field Trips) only – No Liability coverage applies.
- E&O clause – to cover locations not exceeding \$10,000,000 in value unintentionally not included in SOV provided to insurer
- **Crisis Management/Event Responder Fees** *do not erode policy limits*
- **Crisis Services Provided by CrisisRisk:**
<https://www.crisisrisk.com/>
- Confiscation, nationalization, requisition or destruction of or damage to property by government, public or local authority
- Loss of market, loss of use or any other consequential loss at property physically lost or damaged
- Any explosive devices unless used in conjunction with a Deadly Weapon Event.
- Euthanasia
- Fraudulent Claims
- Any actual or alleged negligent act, error, omission, misstatement, misleading statement, neglect or breach of duty by the Directors or Officers, in the discharge of their duties solely in their capacity as Directors or Officers of the Named Insured
- Any vehicle not defined as a road vehicle
- Any weapon mounted (or designed to be mounted) on a vehicle
- Any weapon, device or substance delivered by an airborne weapon delivery system including, but not limited to, fixed wing aircraft, helicopter or drone
- Injury or death to any employees of any third party whom the Named insured has contracted for services.
- Any claim or claims made by or on behalf of an Assailant.

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION – CONTINUED

EXCLUSIONS - CONTINUED:

(Including But Not Limited To)

- Use or operation as a means to inflict harm of any computer, computer system, computer software, malicious code, computer virus or any other electronic system.
- Workers Compensation
- Employment Practices
- Ionizing radiations or contamination by radioactivity from nuclear waste or fuel
- Radioactive, toxic, explosive or other hazardous or contaminating properties of any nuclear installation, reactor, assembly or component
- Mercy Killing(s)
- Cross Suits
- Strikes, labor unrest, riots or civil commotion
- Suicide
- War, insurrection, civil commotion
- Mental injury or mental anguish related claim where no Bodily Injury occurred to claimant (Except as included by endorsement for counselling services)
- Any weapon or device employing atomic or nuclear fission, fusion or other like reaction or force or matter
- Loss, injury or damage caused by or resulting from Named Insured's recklessness or deliberate misconduct
- Chemical, biological, bio-chemical or electromagnetic weapon
- Nuclear reaction, radiation or contamination, however caused
- Any Pollutant or Contaminant however introduced or arisen
- Property Damage in care, custody or control of Named Insured or person under contract (except as maybe provided by the 1st Party Property coverage)
- Punitive or exemplary damages, sanctions or additional damages

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION – CONTINUED

EXCLUSIONS - CONTINUED:

(Including But Not Limited To)

ADDITIONAL EXCLUSIONS RELATING TO PROPERTY & BUSINESS INTERRUPTION:

(Including But Not Limited To)

- COVID19
- Any Deadly Weapon Event that occurs at a Location(s) which has been specifically leased or loaned by the Named Insured to any other entity or individual to host a permitted event planned and ticketed for more than 500 attendees over the duration of the event, except with the prior written agreement of the Underwriters. Agreement to add any event as covered may incur additional premium.
- Land or land values
- Aircraft, watercraft or any vehicle licensed for highway use
- Animals
- Money, currency, checks, coins, stamps, securities, valuable papers, evidences of debt, precious stones, precious metals (unless forming an integral part of Insured Property), jewelry, furs, fine arts and antiques
- Electronic data
- Any property in Transit
- Increase in loss caused by suspension, lapse, cancellation of any lease, license, contract or order, unless loss results directly from the insured Interruption of Business
- Fines, penalties or damages incurred by or imposed upon the Named Insured at order of any Government Agency, Court or other Authority

ALLIANT DEADLY WEAPON RESPONSE PROGRAM (ADWRP) INDICATION – CONTINUED

ANNUAL INDICATED PREMIUM: <i>(Premium not final, for budgeting purposes only)</i>	\$112,982.00 Premium
	\$ 3,389.46 Surplus Lines Taxes
	\$ <u>282.46</u> Surplus Lines Fees
	\$116,653.92 Total Cost
DEFENSE INSIDE/OUTSIDE THE LIMITS:	Inside
MINIMUM EARNED PREMIUM:	25% Minimum Earned Premium

See Disclaimer Page for Important Notices and Acknowledgement

Disclosures

This Indication of insurance is provided as a matter of convenience and information only. All information included in this Indication, including but not limited to personal and real property values, locations, operations, products, data, automobile schedules, financial data and loss experience, is based on facts and representations supplied to Alliant Insurance Services, Inc. by you. This Indication does not reflect any independent study or investigation by Alliant Insurance Services, Inc. or its agents and employees.

Please be advised that this Indication is also expressly conditioned on there being no material change in the risk between the date of this Indication and the inception date of the proposed policy (including the occurrence of any claim or notice of circumstances that may give rise to a claim under any policy which the policy being proposed is a renewal or replacement). In the event of such change of risk, the insurer may, at its sole discretion, modify, or withdraw this Indication, whether or not this offer has already been accepted.

This Indication is not confirmation of insurance and does not add to, extend, amend, change, or alter any coverage in any actual policy of insurance you may have. All existing policy terms, conditions, exclusions, and limitations apply. For specific information regarding your insurance coverage, please refer to the policy itself. Alliant Insurance Services, Inc. will not be liable for any claims arising from or related to information included in or omitted from this Indication of insurance.

Alliant embraces a policy of transparency with respect to its compensation from insurance transactions. Details on our compensation policy, including the types of income that Alliant may earn on a placement, are available on our website at www.alliant.com. For a copy of our policy or for any inquiries regarding compensation issues pertaining to your account you may also contact us at: Alliant Insurance Services, Inc., Attention: General Counsel, 701 B Street, 6th Floor, San Diego, CA 92101.

Analyzing insurers' over-all performance and financial strength is a task that requires specialized skills and in-depth technical understanding of all aspects of insurance company finances and operations. Insurance brokerages such as Alliant Insurance typically rely upon rating agencies for this type of market analysis. Both A.M. Best and Standard and Poor's have been industry leaders in this area for many decades, utilizing a combination of quantitative and qualitative analysis of the information available in formulating their ratings.

A.M. Best has an extensive database of nearly 6,000 Life/Health, Property Casualty and International companies. You can visit them at www.ambest.com. For additional information regarding insurer financial strength ratings visit Standard and Poor's website at www.standardandpoors.com.

Our goal is to procure insurance for you with underwriters possessing the financial strength to perform. Alliant does not, however, guarantee the solvency of any underwriters with which insurance or reinsurance is placed and maintains no responsibility for any loss or damage arising from the financial failure or insolvency of any insurer. We encourage you to review the publicly available information collected to enable you to make an informed decision to accept or reject a particular underwriter. To learn more about companies doing business in your state, visit the Department of Insurance website for that state.

Other Disclosures / Disclaimers - Continued

NY Regulation 194

Alliant Insurance Services, Inc. is an insurance producer licensed by the State of New York. Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction typically involves one or more of these activities.

Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party. Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In some cases, other factors such as the volume of business a producer provides to an insurer or the profitability of insurance contracts a producer provides to an insurer also may affect compensation.

The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and (if applicable) compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by requesting such information from the producer.

FATCA:

The Foreign Account Tax Compliance Act (FATCA) requires the notification of certain financial accounts to the United States Internal Revenue Service. Alliant does not provide tax advice so please contact your tax consultant for your obligation regarding FATCA.

Claims Reporting:

Your policy will come with specific claim reporting requirements. Please make sure you understand these obligations. Contact your Alliant Service Team with any questions.

NRRA:

The Non-Admitted and Reinsurance Reform Act (NRRA) went into effect on July 21, 2011. Accordingly, surplus lines tax rates and regulations are subject to change which could result in an increase or decrease of the total surplus lines taxes and/or fees owed on this placement. If a change is required, we will promptly notify you. Any additional taxes and/or fees must be promptly remitted to Alliant Insurance Services, Inc.

Other Disclosures / Disclaimers - Continued

Changes and Developments

It is important that we be advised of any changes in your operations, which may have a bearing on the validity and/or adequacy of your insurance. The types of changes that concern us include, but are not limited to, those listed below:

- Changes in any operations such as expansion to another states, new products, or new applications of existing products.
- Travel to any state not previously disclosed.
- Mergers and/or acquisition of new companies and any change in business ownership, including percentages.
- Any newly assumed contractual liability, granting of indemnities or hold harmless agreements.
- Any changes in existing premises including vacancy, whether temporary or permanent, alterations, demolition, etc. Also, any new premises either purchased, constructed or occupied
- Circumstances which may require an increased liability insurance limit.
- Any changes in fire or theft protection such as the installation of or disconnection of sprinkler systems, burglar alarms, etc. This includes any alterations to the system.
- Immediate notification of any changes to a scheduled of equipment, property, vehicles, electronic data processing, etc.
- Property of yours that is in transit, unless previously discussed and/or currently insured.

Certificates / Evidence of Insurance

- A certificate is issued as a matter of information only and confers no rights upon the certificate holder. The certificate does not affirmatively or negatively amend, extend or alter the coverage afforded by a policy. Nor does it constitute a contract between the issuing insurer(s), authorized representative, producer or certificate holder.
- You may have signed contracts, leases or other agreements requiring you to provide this evidence. In those agreements, you may assume obligations and/or liability for others (Indemnification, Hold Harmless) and some of the obligations that are not covered by insurance. We recommend that you and your legal counsel review these documents.

In addition to providing a certificate of insurance, you may be required to name your client or customer on your policy as an additional insured. This is only possible with permission of the insurance company, added by endorsement and, in some cases, an additional premium.

By naming the certificate holder as additional insured, there are consequences to your risks and insurance policy including:

- Your policy limits are now shared with other entities; their claims involvement may reduce or exhaust your aggregate limit.
- Your policy may provide higher limits than required by contract; your full limits can be exposed to the additional insured.
- There may be conflicts in defense when your insurer has to defend both you and the additional insured.

Other Disclosures / Disclaimers - Continued

Commercial Property Coverage

***Property Co-insurance:** Most property insurance policies contain a co-insurance clause. In exchange for a reduced rate, the insured agrees to carry at least the stated percentage of insurance to the total insurable value of the property. If, at the time of loss, the amount of insurance carried is less than this percentage, the loss payment will be reduced proportionately.

Glossary of Insurance Terms

Below are a couple of links to assist you in understanding the insurance terms you may find within your insurance coverages:

<http://insurancecommunityuniversity.com/UniversityResources/InsuranceGlossaryFREE.aspx>

<http://www.ambest.com/resource/glossary.html>

<http://www.irmi.com/online/insurance-glossary/default.aspx>

Optional Coverages

The following represents a list of insurance coverages that are not included in this Indication, but are optional and may be available with further underwriting information. Note some of these coverages may be included with limitations or insured elsewhere. This is a partial listing as you may have additional risks not contemplated here or are unique to your organization.

- Crime / Fidelity Insurance
- Directors & Officers Liability
- Earthquake Insurance
- Employed Lawyers
- Employment Practices Liability
- Event Cancellation
- Fiduciary Liability
- Fireworks Liability
- Flood Insurance
- Foreign Insurance
- Garage Keepers Liability
- Kidnap & Ransom
- Law Enforcement Liability
- Media and Publishers Liability
- Medical Malpractice Liability
- Network Security / Privacy Liability and Internet Media Liability
- Pollution Liability
- Owned/Non-Owned Aircraft
- Owned Watercraft
- Special Events Liability
- Student Accident
- Volunteer Accidental Death & Dismemberment (AD&D)
- Workers' Compensation
- Workplace Violence

Active Shooter Cover Comparison - ADWRP to SPA Terrorism Reinsurance		
Name of Program	Alliant Deadly Weapon Response Program	SPA - Active Shooter
Carrier	Beazley	SPA Terror Panel at Lloyds (Axa)
Claim Trigger	Claims Made and Reported 90 day extended period	Occurrence
Type of Coverage	Crisis Management, Liability, Property, Bus. Interruption, & Extra Expense	Property, Bus. Interruption, Extra Expense
Deductible	10,000	10,000 (12 hrs ingress/egress)
Limits		
Per incident	500,000	1,000,000
Aggregate	2,500,000	1,000,000
3rd Party Legal Liability	Incl. in Per Incident Limit	-
Crisis Management, Sublimit	250,000	-
Public Relations Consultancy	Incl.	100,000
Counseling Services, Sublimit	250,000/15,000 per Person	10,000 per person
Funeral Expenses, Sublimit	250,000/15,000 per Person	250,000, NTE 25,000 per person
1st Party Property Damage, Sublimit	250,000	Incl. In Limit
Business Interruption, Sublimit	250,000	Incl. In Limit
Relocation Expenses	Incl.	90 Days
Demo/Clearance/Memorialization	250,000	250,000
Extra Expense	250,000	
Threat	250,000	
Per Person Medical	25,000 (\$500,000 agg.)	10,000 per person
Per Pers AD&D	25,000 (\$500,000 agg.)	
Security Costs	Incl.	25,000
Employee Retraining	Incl.	10,000 per person
Replacement Employee Recruiting Costs	Incl.	90 Days
Loss of Grants	Incl.	250,000
Indemnity Period	N/A	180 Days
Coverage Services	Post Underwriting Review	N/A
	CrisisRisk Webinars	N/A
	Beazley Active Shooter Resources Portal	N/A



Deadly Weapons Response Program:

Triggers, Limits, Deductibles and Other Coverage Features for Governmental Pools

Coverage Trigger

An event occurring at a location appearing on your Schedule of Values on file with Alliant where a weapon has been used or brandished. A weapon is broadly defined as any portable or handheld device, instrument or substance which is used by the Assailant(s) in a manner to deliberately cause death or bodily injury.

“Weapon” can also include any road vehicles (private or commercial land-based vehicle) intended for use on public roads. Some weapons are excluded by the policy such as military vehicles, nuclear weapons and drones.

ABOUT ALLIANT INSURANCE SERVICES

Alliant Insurance Services is one of the nation’s leading and fastest growing distributors of diversified insurance products and services. In the face of increasing complexity, our approach is simple: bring on the best people and invest more deeply in the industries and clients we serve. We operate through a network of specialized national platforms and regional offices to offer a comprehensive portfolio of services to our clients. Our goal is to ensure that they get the most innovative products—and the most innovative thinking—in the industry. www.alliant.com

Coverage Limits

- ▶ Self-Insured Governmental Pools: \$500,000 per claim with a \$2,500,000 aggregate shared amongst your pool members
- ▶ Sub-limits Included within Coverage Limit:
 - 1st Party Property Damage: \$250,000 per event
 - Business Interruption: \$250,000 per event
 - Crisis Management: \$250,000 per event
 - Funeral Expenses: \$250,000 per event
 - Counselling Services: \$250,000 per event
 - Demo/Clearance/Memorialization: \$250,000 per event
 - Threat: \$250,000 each and every Deadly Weapon Event
 - Medical Expense: \$25,000 per person and \$500,000 in the annual aggregate
 - Accidental Death and Dismemberment: \$50,000 each person and \$500,000 in the annual aggregate
 - Crisis Services Provided by CrisisRisk: <https://www.crisisrisk.com/>

Deductible: \$10,000

Other Coverage Features

- ▶ Automatic coverage for new locations added mid-term, no reporting necessary if value is under \$25,000,000
- ▶ Temporary Locations/Venues can be added if sufficient underwriting information is provided

Please note: Actual terms and conditions are governed by the policy.

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Deadly Weapons in the Workplace

In the modern world, threats come from many sources. One of the most difficult to defend against is the incursion of an armed individual intent on inflicting harm. Your organization may have a “duty of care” to maintain a secure environment for your staff, students, patients, visitors and the general public. In the event of a deadly attack, you could be liable for regulatory or civil actions.

There are significant challenges to securing places of business, particularly ones where visitors come and go frequently.

In addition to the tragic human costs associated with a deadly weapons attack, many organizations are also concerned about the financial impact associated with such events. While general liability, property and workers’ compensation policies can respond meaningfully to such events, not all anticipated costs will be covered in every situation. These costs can be significant, and for this reason, the **Alliant Deadly Weapons Response Program** is designed to address uncovered expenses

How and when does my General Liability policy respond?

General liability insurance is designed to cover financial loss when the insured is deemed negligent in causing or contributing to the injuries of a third party. It is not always immediately clear in a deadly weapons event if an employer or property owner was negligent in such situations. Further, general liability insurance is not designed to cover first-party expenses such as funeral costs, crisis management consultants, public relations expenses or immediate counseling of victims and their families, which can all arise from such an event.

What about my property policy?

If your operations need to cease temporarily, or even permanently because of an event, your building must sustain direct physical damage in order for your commercial property policy to compensate you for lost revenue. Without physical damage, there still can be stigma associated with an event site which not only is hard to quantify, but also creates difficulty in continuing on as before, which a property policy is not designed to address.

INDUSTRIES EXPOSED

Municipalities: Counties, Cities, Townships

Education: Elementary Schools, High Schools, Universities

Healthcare: Hospitals, Nursing Homes, Clinics

Hospitality: Hotels, Resorts, Nightclubs

Special events including: Sports, Parades, Graduations, Rodeos, Concerts

Retail: Malls, Shopping Centers

Religious: Churches, Synagogues

Amusement Parks and Attractions

Condominium Associations, Public Works



Since 2002, no incident has been declared as a “Certified Terrorist Attack.”

How would Workers’ Compensation apply?

While workplace injuries sustained in the course and scope of employment are covered, there can be delays in assisting employees with trauma when no obvious physical injury has been sustained. Employers will want crisis counseling services provided immediately.

Won’t Terrorism cover us?

Insureds may also believe that deadly weapon incidents are covered by the Terrorism Risk Insurance Program Reauthorization Act of 2015 (TRIPRA) or a stand-alone terrorism insurance policy. However, not all violent actions fall neatly into the definition of Terrorism which normally requires some ideological motivation on the part of the perpetrator. TRIPRA requires significant financial thresholds to be breached before this coverage can be made available and events must be declared a “Certified Terrorist Attack” by the heads of three federal agencies to qualify. Since 2002, no incident has been declared as a “Certified Terrorist Attack.”

How can Alliant help me?

As the nation’s premier specialty retail insurance brokerage company, Alliant Insurance Services has developed the **Alliant Deadly Weapon Response Program**. Deadly weapons protection insurance aims to address an entity’s needs after a violent incident.

Why purchase Deadly Weapons Protection?

The coverage offered is a three-fold product providing Third Party Liability (inclusive of Defense and Settlements), Physical Damage to your assets (including Business Interruption whether or not there is physical damage sustained) and Crisis Management Services component before and after an incident.

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COVERAGE

Standard Offering

Policy Limit of \$500,000 per claim/aggregate (Pool aggregate \$2,500,000)

Sublimits for:

- \$250,000 1st Party Property Damage;
- \$250,000 Business Interruption;
- \$250,000 Crisis Management;
- \$250,000 Counseling Services;\$250,000 Funeral Expenses;
- \$250,000 Demo/Clearance and Memorialization;
- \$250,000 Threat;
- \$25,000 Medical Expense per person, \$500,000 annual aggregate;
- \$50,000 Accidental Death and Dismemberment per person, \$500,000 annual aggregate

Policy Deductible is \$10,000.

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Item No: E.5.

LONG RANGE PLANNING UPDATE**INFORMATION ITEM**

ISSUE: Members are provided the attached updated long range planning objectives and action plan, with updates and a new item for administrative review.

RECOMMENDATION: Review and provide direction as needed.

FISCAL IMPACT: None expected from this item.

BACKGROUND: This is the updated plan from the Board's meeting in 2021.

ATTACHMENTS: SPA Long Range Action Plan for FY 21 22 as of 4-7-22

FY 2021/22 SPA LONG RANGE ACTION PLAN

GOAL	ACTION / TASK	STAFF	Assigned	DEADLINE	STATUS
LRP-1	Learning Management System Evaluation of Systems and Potential Joint Procurement				
	1. Identify leading LMS platforms suitable for SPA Member use	PA, BOD	MB	Oct-21	Complete
	2. Prepare and review with BOD comparison matrix of selected potential LMS platforms	PA	Working Group	Dec-21	Complete
	3. SPA BOD direction on whether to proceed to SPA coordinated procurement effort	BOD	MB	Jan-22	Complete
	4. Request Proposal from Public Schools Works for the SPA Board to review.	TBD	MB & Working Group	Apr-22	Update at 4/11 meeting
LRP-2	Library of Shared Resources via SPA Web Site				
	1. Establish landing page at SPA web site	PA	MM & MB	Sep-21	Site is live 11/29/21
	2. Develop and approve scope of library content	PA, BOD	MM & MB	Oct-21	Complete
	3. Start populating library, send notices to Members as materials are posted	PA	MM & MB	Nov-21	In Process
	4. Library status report to SPA BOD and further direction	PA, BOD	MM & MB	Mar-22	Complete
	5. Library status report to SPA BOD at Long Range Planning meeting and further direction for PY 22/23	PA, BOD		Aug-22	
LRP-3	Analysis of Liability Program Aggregate Limits and Options to Increase and Manage Aggregate Limits				
	1. Analysis of current program aggregate limits and renewal expectations	NF	NF	Feb-22	Complete
	2. Report to BOD on likely renewal options to increase aggregate limits and direction from BOD	NF, BOD	NF	Apr-22	In Process
	3. Status report on marketing efforts	NF		May-22	
	4. Final marketing results report and direction from BOD on binding of renewals	NF		Jun-22	
LRP-4	Policy and Procedure to Address Adding Members to SPA and Adding Members to Members of SPA				
	1. Gather and review SPA Member approach to adding new members	PA	Marcus and DM	Sep-21	Complete
	2. Evaluate impact of adding new members to SPA members as well as new Members to SPA	AIS, NF	DH	Oct-21	Complete
	3. Proposed SPA P&P approach to adding new members to Members of SPA and new Members to SPA	PA	DH	Nov-21	Complete
	4. Monitor SPA approach to new members of Members and new Members to SPA, action as needed	BOD		Apr-22	
	5. Review SPA P&P approach to adding new members to Members of SPA and new Members to SPA	PA, BOD		Aug-22	
LRP-5	Development of Unified SPA Liability Program Memorandum of Coverage				
	1. Create side by side MOC comparison document for initial discussion with SPA BOD	NF		Aug-22	Ready for August LRP
	2. SPA BOD follow-up discussion and agreement on next steps, selection of counsel, etc.	BOD		Sep-22	
	3. Review of counsel's recommendations and comment draft at SPA LRP, direction to counsel & NF	BOD		Oct-22	
	4. Presentation of first draft proposed SPA Liability MOC for PY 23/24	GC, NF		Nov-22	
	5. Comment draft of proposed SPA Liability MOC for PY 23/24 sent to members response due Jan 2023	NF		Oct-22	
	6. Review of SPA Member comments and SPA counsel response in second draft MOC	GC, NF		Mar-23	
	7. 2nd Comment draft of proposed SPA Liability MOC for PY 23/24 sent to members response due May 2023	NF		Mar-23	
	8. Review of SPA Member comments and SPA counsel response in second draft MOC	GC, NF		May-23	
	9. Adoption of final draft SPA MOC effective PY 23/34	BOD		Jun-23	
LRP-6	Unify Property and Vehicle Schedule Database in Alliant OASYS Database and Vehicle Garaging Location Project				
	1. Define project process and timing for BOD approval	AIS	MM	Oct-21	Complete
	2. Communicate to Members vehicle garaging project process, timeline and begin data update	AIS	MM	Nov-21	Complete
	3. Complete APD database in OASYS with garaging information	AIS	MM	Feb-22	Complete
	4. Populate OASYS database with accepted appraisal reports, obtain updates from Members	AIS	MM	Mar-22	In Process
	5. Review property and APD database status with Board at LRP	AIS, BOD		Aug-22	
	6. Final transition of all members to OASYS as SPA property and APD database system	AIS		Dec-22	
LRP-7	Develop and Execute Property Valuation Strategy for PY 22/23 and Beyond				
	1. Report to Board on 10 year Marshall & Swift factors, potential appraisal strategy, BOD direction	AIS, BOD	MM & MB	Oct-21	Complete 10/11/21

FY 2021/22 SPA LONG RANGE ACTION PLAN

GOAL	ACTION / TASK	STAFF	Assigned	DEADLINE	STATUS
	2. Update on M&S Trend factors, appraisal progress and underwriter discussions	AIS	MM & MB	Dec-21	On 12/13 & 1/10 agenda
	3. Adopt short and long term valuation plan and renewal approach	BOD	MM & MB	Jan-22	Complete 2/14 meeting
	4. Review of report on valuation plan, provide direction to staff for PY 23/24 and beyond	AIS, BOD		Aug-22	
LRP-8	Deadly Weapons Product Evaluation				
	1. Review product offerings with SPA Board, and BOD direction on marketing plan	AIS	D.Mul	Jan-22	Direction to provide quote
	2. Presentation of renewal options, direction from BOD	AIS, BOD		Apr-22	In Process
	3. Communication of coverage changes to SPA members in format suitable for distribution	PA		May-22	
	4. Implementation of new product if appropriate	PA		Jul-22	
LRP-9	Document Nature of Shared Risk Layer of SPA Property Program				
	1. Preparation of SPA BOD resolution, communication with member Finance Directors	PA, GC	DH	Sep-21	Completed
	2. Adoption of SPA BOD resolution	BOD	DH	Oct-21	Completed 10/11/21
	3. Review of SPA joint powers agreement, potential action to amend and restate	PA, GC, BOD		Aug-22	
LRP-10	Evaluate Self-Insurance of Cyber Exposure				
	1. Gather and consolidate SPA member cyber program structures and underwriting information	PA	D.Mul & DM	Nov-21	On 12/13 agenda
	2. Review of information, development of program structure, report to BOD	AIS, NF	D.Mul	Jan-22	On 1/10 & 2/14 agenda
	3. Identification and engagement of cyber services vendors, service plan and cost	PA	D.Mul	Mar-22	In Process
	4. Final decision to proceed with self-insured cyber program	BOD		Apr-22	In Process
	5. Evaluation and direction to bind any excess/reinsurance coverage	AIS, NF, BOD		May-22	
	6. Communication of program, vendors and services to SPA members in format suitable for distribution	PA		Jun-22	
LRP-11	Evaluate Coverage of School Sponsored Housing				
	1. Initial evaluation of coverage status and options for School Sponsored Housing	AIS, NF	MG	Nov-21	On 12/13 & 1/10 agenda
	2. SPA BOD direction on coverage intent for School Sponsored Housing for PY 22/23 and beyond	BOD	DM	Jan-22	On 1/10 & 2/14 agenda
	3. Communication on SPA BOD coverage position and options for coverage to SPA Members	PA	DM	Jan-22	Complete 2/14 meeting
	4. Effective date of SPA BOD action on coverage intent for School Sponsored Housing for PY 22/23	BOD		Jun-22	
LRP-12	Evaluation of SPA and BASIC Program Administration				
	1. Initial evaluation of options for Program Administration	AIS, NF	MG	Aug-22	
BOD: SPA Board of Directors		AIS: Alliant Ins. Svcs.(Property Program)			
PA: SPA Program Administrator		NF: Newfront Insurance (Liability Program)			
MM: Managing Member		GC: SPA General Counsel			
CFO: SPA Accounting and Finance					
Not included on LRP. Separate Staff projects.					
	Technology driven loss control device/system summary (i.e. leak detection, gas shutoff, air quality, etc.)	MB		add to site	
	Wildfire Planning, Response and Reopen checklist (i.e. pre fire, during fire and after fire)	MB		completed	
	Document strategy for wildfire inspections and obtaining reports timely	MB		completed	
	Allocate general LC expense on TIV, member specific utilization expenses tracked by member	MB		completed	
	Re-calculate 5 year appraisal charge based on current SOV and appraisal contract, true up for 22/23	MB/Dmad		Jul-22	

Item No: E.6.

PROPOSED MEETING DATES FOR FY 22/23**ACTION ITEM**

ISSUE: The Board has not yet set the meeting dates for the FY 22/23. To ensure no conflict the Board is asked to select the meeting dates for the next fiscal year.

7/12/2022
LRP week of 8/22
10/12/2022
11/8/2022
1/10/2023
2/14/2023
3/14/2023
4/11/2023
5/9/2023
6/13/2023

RECOMMENDATION: The Board will consider and may approve the meeting dates for FY 22/23.

FISCAL IMPACT: None expected from this item.

BACKGROUND: Traditionally the SPA Board meets once a month on the second Monday of each month. In 2021 the SPA Board held its annual meeting in Napa during the month of August.

ATTACHMENTS: None