



**Schools Program Alliance**

c/o Alliant Insurance Services

Corporation Insurance License No. 0C36861

2180 Harvard Street, Suite 460, Sacramento, CA 95815

**SCHOOLS PROGRAM ALLIANCE**

**April 12, 2022 Teleconference Board Meeting Minutes**

**Members Present:**

<b>Butte Schools Self-Funded Programs (BSSP)</b>	Christy Patterson
<b>Butte Schools Self-Funded Programs (BSSP)</b>	Nicole Strauch
<b>North Bay Schools Insurance Authority (NBSIA)</b>	Janet Selby
<b>North Bay Schools Insurance Authority (NBSIA)</b>	Brandon Schlenker
<b>North Bay Schools Insurance Authority (NBSIA)</b>	Kim Santin
<b>Redwood Empire Schools Insurance Group (RESIG)</b>	Rose Burcina
<b>Redwood Empire Schools Insurance Group (RESIG)</b>	Sandy Manzoni
<b>Schools Insurance Authority (SIA)</b>	Martin Brady
<b>Schools Insurance Authority (SIA)</b>	Debrah Sherrington
<b>Schools Insurance Authority (SIA)</b>	Brooks Rice
<b>Schools Insurance Authority (SIA)</b>	Phil Brown
<b>Schools Insurance Group (SIG)</b>	Cindy Wilkerson

**Consultants & Guests**

Dan Howell, Alliant Insurance Services	James Wilkey, New Front Insurance
Dan Madej, Alliant Insurance Services	Eileen Massa, New Front Insurance
Marcus Beverly, Alliant Insurance Services	Rob Kramer, Sedgwick
Michelle Minnick, Alliant Insurance Services	Ryan Telford, AmWins
Hannah Watkins, BMS	Chris Tambo, AmWins
Emma Balmer BMS	Rhys Thomas, Convex

**A. CALL TO ORDER, ROLL CALL, QUORUM**

Mr. Martin Brady called the meeting to order at 12:10 p.m. The above-mentioned members were present constituting a quorum.

**B. APPROVAL OF THE AGENDA AS POSTED**

**C. PUBLIC COMMENT**

There were no public comments.

**D. CONSENT CALENDAR**

- Minutes of SPA Board of Directors Meeting March 14, 2022

*A motion was made to approve the Consent Calendar approve the Agenda as posted and confirm the quorum.*

**MOTION:** Cindy Wilkerson      **SECOND:** Christy Patterson      **MOTION CARRIED UNANIMOUSLY**

## **E. GENERAL ADMINISTRATION**

### **E.1. 2022 Property (and APD) Renewal Update**

Dan Howell noted that we have Rhys Thomas, Hannah Watkins, Emma Balmer, Ryan Telford and we wanted to provide an opportunity to meet with the Board in person to talk about the SPA program, where the group is going and how we look to the future. Rhys Thomas led the group in a discussion about the status of the market and noted that valuations are the focus of Underwriters at this time due to an increase in severity and frequency of Catastrophic events and secondary perils (winter storms, prevalence of wildfires, tornado and hail storms). Dan Madej mentioned that BSSP has been appraised for buildings \$950K and above and the others locations have been trended 3.5% real property and 2% contents and noted that all other members will be appraised by the end of the year, and SIA's appraisal will be completed in 2023. Ryan Telford indicated they will explore the cost for additional limits and we will try to bring options to the next meeting but agreed that the market is hard and carriers are less interested in providing coverage.

Martin Brady asked that Alliant provide an update regarding the Form 700's – it was mentioned by Michelle that Form 700's were due on April 1 so if you have not submitted it would be considered late at this time so members were encouraged to submit as soon as possible.

### **E.2. LIABILITY UPDATE**

Jim Wilkey provided the Board with an update regarding the Liability Program (BASIC & SIA) and noted that they have received all the information needed for the renewal of the SPA Liability program and mentioned the market is still hard and capacity has been shrinking. After a discussion, it was noted that the SPA renewal includes several moving parts, the two excess members (SIA and BASIC) and they are working on the placement of those since it is all tied together. At the recent BASIC meeting, it was mentioned that there is continued stress on claims in Public Schools in California.

### **E.3. SELF-INSURANCE OF CYBER EXPOSURE – PORTAL UPDATE**

It was noted that Dennis was not in attendance today but it was mentioned that we are working through the Cyber applications that have been completed & submitted via the Alliant Cyber Portal. Members discussed KYND a vendor that provides application review, penetration testing. Members generally wanted to receive copies of their underlying members' applications so they can provide to vendors (KYND, Lodestone) for application review and penetration testing. It was requested that this item be brought back at the May 9<sup>th</sup> meeting to determine if SPA is interested in launching a Self-Insured Cyber Program for July 1, 2022 as there will need to be an MOC written and Legal Counsel secured to ensure the launch is successful.

### **E.4. ALLIANT DEADLY WEAPONS RESPONSE PROGRAM (ADWRP)**

Dan Howell mentioned that there is some Active Assailant coverage under the current SPA program and we are looking at the enhanced product ADWRP. He went on to mention that SPA would keep purchasing the terrorism coverage on a separate basis and consider separately the more robust coverage in ADWRP. After a discussion, it was generally agreed that this is a real threat that does not exclude schools and members were in favor of purchasing.

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*A motion was made to accept the quote for the ADWRP for FY 22/23.*

**MOTION: Cindy Wilkerson**

**SECOND: Janet Selby**

**MOTION CARRIED  
UNANIMOUSLY**

#### **E.5. LONG RANGE PLANNING UPDATE**

Marcus Beverly provided the Board with a review of the Long Range Action Plan and noted the items that have been completed and those that are still in progress. He noted that we have sent out a request to the breakdown of employees for the different training requirements and volunteers – some members that have not responded to that request please do so we can provide you folks with an updated number at the next meeting. Maybe adding something about follow up on Risk Control related to the wildfire risk reports.

#### **E.6. PROPOSED MEETING DATES FOR FY 22/23**

Michelle Minnick provided the board with the list of proposed dates for the FY 22/23 and members were encouraged to select the Long Range Planning date in August of 2022. After a brief discussion of other conferences it was generally agreed that the SPA Long Range Planning should be scheduled for September 12-13, 2022 in South Lake Tahoe to coincide with the CAJPA 2022 conference.

*A motion was made to approve the dates for FY 22/23 with the Long Range Planning meeting to take place Sept 12-13, 2022 in South Lake Tahoe.*

**MOTION: Cindy Wilkerson**

**SECOND: Christy Patterson**

**MOTION CARRIED  
UNANIMOUSLY**

#### **F. INFORMATION ITEMS AND DISCUSSION**

There was a question related to Builders Risk (new construction that has completed or is almost complete) and how other members are handling new construction that is coming on to the SPA Property Schedule and after a discussion Program Administration was provided with direction to fully develop the language of the MOC related to Course of Construction at the next meeting.

#### **G. ADJOURNMENT**

*A motion to adjourn was made at 1:49 p.m.*

**MOTION: Cindy Wilkerson**

**SECOND: Janet Selby**

**MOTION CARRIED  
UNANIMOUSLY**

The meeting was adjourned at 1:49 P.M.

**NEXT MEETING DATE: Monday May 9, 2022 via Teleconference**



## Schools Program Alliance

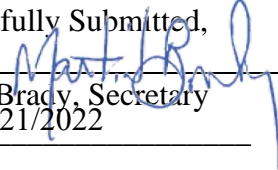
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Respectfully Submitted,

  
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Martin Brady, Secretary  
10/21/2022

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Date