



SCHOOLS PROGRAM ALLIANCE

September 14, 2020 Teleconference Meeting Minutes

Members Present:

Butte Schools Self-Funded Programs (BSSP)	Christy Patterson
North Bay Schools Insurance Authority (NBSIA)	Janet Selby
North Bay Schools Insurance Authority (NBSIA)	Brandon Schlenker
Redwood Empire Schools Insurance Group (RESIG)	Rose Burcina
Redwood Empire Schools Insurance Group (RESIG)	Steven Fields
Redwood Empire Schools Insurance Group (RESIG)	Chris Spenser
Schools Insurance Authority (SIA)	Martin Brady
Schools Insurance Authority (SIA)	Debrah Sherrington
Schools Insurance Authority (SIA)	Brooks Rice
Schools Insurance Group (SIG)	Cindy Wilkerson

Consultants & Guests

Daniel Howell, Alliant Insurance Services	Dan Madej, Alliant Insurance Services
Michelle Minnick, Alliant Insurance Services	Seth Cole, Alliant Insurance Services
Marcus Beverly, Alliant Insurance Services	

A. CALL TO ORDER, ROLL CALL, QUORUM

Mrs. Cindy Wilkerson called the meeting to order at 10:05 a.m. The above mentioned members were present constituting a quorum.

B. APPROVAL OF AGENDA AS POSTED

A motion was made to approve the Agenda as posted.

MOTION: Rose Burcina	SECOND: Janet Selby	MOTION CARRIED UNANIMOUSLY
-----------------------------	----------------------------	---------------------------------------

Absent: SIA

C. PUBLIC COMMENT

There were no public comments.

D. CONSENT CALENDAR

A motion was made to accept the Consent Calendar as presented.

MOTION: Rose Burcina	SECOND: Janet Selby	MOTION CARRIED UNANIMOUSLY
-----------------------------	----------------------------	---------------------------------------

Absent: SIA



E. GENERAL ADMINISTRATION

E1. Member Outreach Report

Dan Madej provided the group with a recap of the recent meetings with the individual SPA members with the intent of growing the SPA group to achieve better pricing in the market. It was generally agreed that we are seeking JPA's that are similar in structure to the current membership that could benefit from the SPA services and help with the risk profile of the SPA JPA.

E.2. Property Appraisals

Marcus Beverly presented the Board with an update of the plan for the Property Appraisals. He also noted that the proposal from AIG was included and recommended approval to show our Underwriters that we are committed to providing accurate values and COPE information. Separately, the Board provided direction to issue a Request for Proposal to include a request for the responding vendors to provide some additional information on alternative appraisal techniques.

A motion was made to approve the AIG proposal presented and administration was provided with direction to issue an RFP.

MOTION: Janet Selby

SECOND: Christy Patterson

**MOTION CARRIED
UNANIMOUSLY**

Absent: SIA

E.3. Human Resources Hotline

Marcus Beverly presented information related to members that are currently using the Human Resources Hotline provided by Patricia Eyres and Associates. After some discussion members generally agreed they would like administration to reach out and see if there are additional vendors who would provide a similar service, though the same service may be difficult to replicate.

E.4. Flood Coverage

Dan Madej noted that Flood coverage was included in the Property Policy and members were asked to consider and make a decision if they want to exclude flood coverage in the retained layer or include flood coverage in your retained layer up to where it attaches in the program (if your underlying MOC is follow-form then you are including Flood in the retained \$250,000 layer). Program Administration was asked to reach out to members to determine how flood is being handled under their underlying MOC and bring this back to the Board at the October meeting.

E.5. Rolling OCIP

Dan Howell provide the members with an overview of the "Rolling Owner Controlled Insurance Program" (ROCIP) for major capital improvement projects. He noted the two reasons for this type of coverage are the control over the coverage and the claims when they happen and the other is saving money (really a 5 year minimum before it would make sense). After a general discussion it was agreed that this should be further vetted and brought back to a meeting in the future after members reach out to their internal members to determine the need.

E.6. Loss Control

Marcus Beverly presented the Board with information related to possible Loss Control services specifically Firestorm Services. There was a general discussion about what items would have the greatest impact to underwriters in an effort to reduce rates. It was agreed that an audit of defensible space was a topic of interest and that it would be beneficial to receive the CORE Logic information to help identify locations with the highest risk exposure.

E.7. Wildfire Deductible Discussion

Dan Madej mentioned due to the composition of this program (a combination of 60% domestic and 40% London markets) a differing element identified was the wildfire deductible – he went on to discuss how the wildfire deductibles would work, both for individual SPA Member loss scenarios, as well as for multi-SPA Member/single loss scenarios. Members reviewed the memo dated 8/20/20 and noted the concept of the scenarios presented was pro rata based on the loss. The charts presented in the scenarios are showing the total cost of the deductible but do not show how the group would allocate the deductible between those members that are involved in the loss. He went on to indicate that a member would actually receive a blended deductible in the event of a wildfire loss. Members reviewed possible scenarios and noted that in a multi-SPA Member/single occurrence wildfire scenario, the outcome of the required wildfire deductible is dependent on which SPA Members are involved together in a loss, as the deductibles vary by member as depicted in the chart presented in the agenda.

E.8. Claims Reporting Form Update

Dan Madej noted the changes made to the Claim Reporting Form as requested by the Board at the last meeting. Members were encouraged to use this information when reporting a loss.

E.9. “SILENT CYBER” – LMA5400

Dennis Mulqueeny provided the Board with a summary of the property coverage as it relates to potential cyber coverage issues. In recent years there have been instances where physical losses have occurred and it was later determined the cause of loss was a cyber-attack. Insurers attempting to address this type of exposure by excluding coverage for property loss resulting from any malicious cyber-attack, known as the LMA5400. While schools may have a lower exposure to these type of losses, they should be aware of this change while the market develops.

F. INFORMATION ITEMS AND DISCUSSION

Dan Madej noted that we are currently working with the carriers to clean up the MOC language and ensure all carriers approve it and we will provide an update at the next meeting. There was a general discussion regarding how members treat the wildfire deductible within their own pools. There was a general discussion related to Defensible Space and resources that can be made readily available and shared among members.



Schools Program Alliance

c/o Alliant Insurance Services

Corporation Insurance License No. 0C36861

2180 Harvard Street, Suite 460, Sacramento, CA 95815

G. ADJOURNMENT

The meeting was adjourned at 12:27 P.M.

NEXT MEETING DATE: Monday October 12, 2020 10 A.M.

Respectfully Submitted,

Martin Erady, Secretary
1/13/2021

Date